

# DISTRIBUTION CASE STUDY BROCHURE



## Aaron & Company

"WE HAVEN'T LOST A THING SINCE THE DAY WE TURNED THE FANS ON, AND WE'VE MORE THAN DOUBLED SALES. EVERYTHING'S BEEN PERFECT. BUT IF WE DIDN'T HAVE THE FANS, WE'D HAVE AN AMAZING AMOUNT OF WET STEEL – A DISASTER."

**JOHN KULEK**  
Warehouse Manager

## Kentucky Eagle

"THE BUILDING IS ABOUT 90,000 SQUARE FEET (8,361 SQUARE METERS) BIGGER THAN OUR OLD BUILDING, YET MY UTILITY BILLS ARE ABOUT THE SAME. WHAT DOES THAT SAY? I ABSOLUTELY ENDORSE BIG ASS FANS."

**ANNE BAKHAUS MCBRAYER**  
President



## Ricoh USA

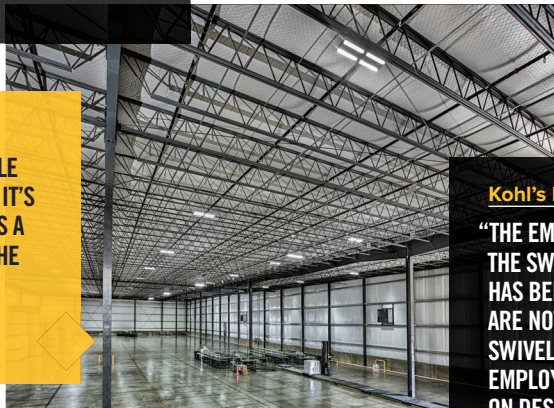
"GOING WITH BIG ASS FANS WAS A NO-BRAINER. THE SALES TEAM UNDERSTOOD THE PROBLEMS WE FACED AND WORKED HARD TO FIND THE BEST PLACEMENT FOR OUR FANS."

**JEFF ROBATAILLE**  
Director of Field Operations

## United Warehouse Company

"WE'VE RECEIVED ONE FULL CYCLE OF ELECTRICAL INVOICING, AND IT'S LESS THAN HALF OF WHAT IT WAS A YEAR AGO – JUST BECAUSE OF THE BIG ASS FANS LEDS."

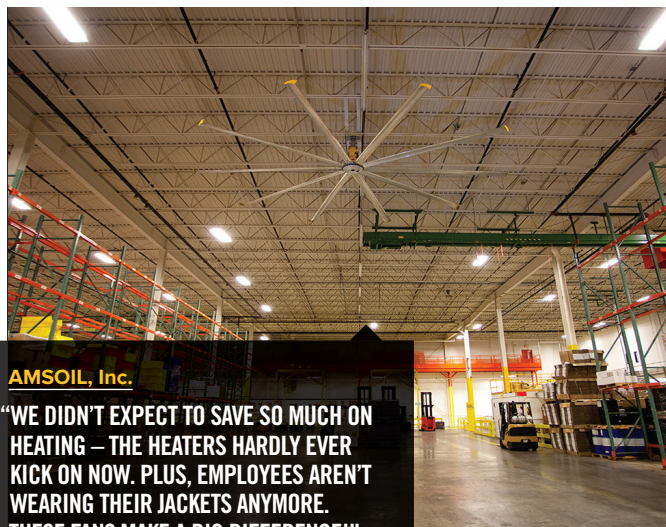
**MARK VANDER VEEN**  
Chief Operating Officer



## Kohl's Distribution Center

"THE EMPLOYEE FEEDBACK WHERE THE SWEAT BEES® ARE INSTALLED HAS BEEN WONDERFUL. THE FANS ARE NOT NOISY, AND THEY CAN SWIVEL TO BLOW DIRECTLY ON THE EMPLOYEES OR AWAY, DEPENDING ON DESIRED COMFORT LEVELS."

**DAVID HANEY**  
Assistant Maintenance Manager



## AMSOIL, Inc.

"WE DIDN'T EXPECT TO SAVE SO MUCH ON HEATING – THE HEATERS HARDLY EVER KICK ON NOW. PLUS, EMPLOYEES AREN'T WEARING THEIR JACKETS ANYMORE. THESE FANS MAKE A BIG DIFFERENCE!"

**JACK SWONGER**  
Maintenance Manager



## Marshall Retail Group

"THE FANS HAVE BEEN WORKING BEAUTIFULLY. EVEN WHEN TEMPERATURES RISE TO 110°F (43°C) AND HIGHER, THE FANS REALLY MAKE A DIFFERENCE. THE STAFF IS MORE COMFORTABLE AND MORE PRODUCTIVE."

**ESTHER DIEDRICH**  
Director of Distribution